

Julian R A Manning

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Address : Tauranga, New Zealand

Recent and Relevant Qualifications

- **Courswork in Engineering (Civil Eng. Strand)**, Toi Ohomai, Tauranga, New Zealand, 2022.
- **Level 3 Certificate in Electrical Engineering**, Skills Update, Tauranga, New Zealand, 2022.
- **Graduate Diploma in Finance**, The University of Waikato, December 2017.
- **Bachelor of Business Analysis majoring in Accounting**, The University of Waikato, 2017.
- **Diploma in Applied Computing**, Bay of Plenty Polytechnic, 2011. Advanced Diploma in Applied Computing possible after the completion of two more courses.
- Tues 4 November 2014: Inland Revenue Department Course – **Introduction to Business**
- Tues 11 November 2014: Inland Revenue Department Course – **GST Workshops**
- Tues 18 November 2014: Inland Revenue Department Course – **Employer Workshops**

Older Qualifications

- **Ph.D., Economics**, University of Rochester, U.S.A., 1993; Areas: Public Finance, General Equilibrium, Thesis topic: Local Public Goods: First Best Allocations and Supporting Prices; Dissertation committee: Marcus Berliant (chairman), Eric Hanushek, Myrna H. Wooders
- **M.A., Economics and Econometrics**, University of Canterbury, New Zealand, 1987
- **B.A., Economics, Econometrics and Mathematics**, University of Canterbury, New Zealand, 1986
- **University Entrance**, Burnside High, 1982, Christchurch, New Zealand.

Coursework

2017

FINA305-17B (TGA) Business Analysis and Valuation – University of Waikato

FINA306-17A (TGA) Personal Wealth Management – University of Waikato

FINA311-17A (TGA) Corporate Finance – University of Waikato

FINA312-17B (TGA) Portfolios and Markets – University of Waikato

2016

ACCT301-16A (TGA) Capstone in Accounting – University of Waikato

ACCT341-16A (TGA) Auditing – University of Waikato

ACCT422-16B (TGA) Law of Business Enterprises – University of Waikato

FINA313-16B (TGA) Capital Markets – University of Waikato

2015

ACCT313-15XB (TGA) Accounting Information Technology and Systems – University of Waikato

ACCT331-15A (TGA) Management Accounting – University of Waikato

ACCT351-15B (TGA) Taxation – University of Waikato

MATH5002 Management Statistics – Bay of Plenty Polytechnic

2014

INFS5002 E-Business and Supply Chain Management – Bay of Plenty Polytechnic

ECON5002 Management Mathematics – Bay of Plenty Polytechnic

ACCY6002 Management Accounting

2013

LAWS5001 Introduction to Commercial Law

COMP5001 Business Computing

COMM5001 Business Communication

ACCY6003 Business Finance

ACCY6001 Financial Accounting

ACCY5001 Accounting Practices

2012

NZDB530 Organisation and Management

NZDB400 Accounting Principles

DAC6303 Data Communication Services

2011

NZDB636 Applied Management

DAC6104 Business Management

DAC6102 Business Systems

DAC6101 Internet and Web Development

2010

DAC5300 Programming II

DAC5103 Behavioural Sciences

DAC5102 Introduction to Electronics

DAC5101 Introduction to Multimedia

2009

IT2DIP53 Software Packages

IT2DIP33 Word Processing and Spreadsheets

OS500 Operating Systems Software

HF500 Hardware Fundamentals

DT500 Data Organisation

PP590 Programming Concepts and Tools

PP490 Programming Concepts and Tools

IP500 Interpersonal Skills

ET600 Ethics and Professionalism

BC500 Business Communications

Spring 1991

ECO 508 Economic Theory Workshop

ECO 595 PhD Research in Economics

Fall 1990

ECO 493 Master's Essay

ECO 505 Seminar General Equilibrium

ECO 507 Economic Theory Workshop

Spring 1990

ECO 506 Selected Topics in General Equilibrium

ECO 510 Seminar International Finance

ECO 542 Seminar Theory of Public Finance

Fall 1989

ECO509 Seminar International Trade

ECO537 Capital Theory

ECO595 PHD Research in Economics

Spring 1989

ECO 472 Modern Value Theory

ECO 476 Macroeconomics II

ECO 485 Elements of Econometrics

Fall 1988

ECO 471 Modern Value Theory I

ECO 475 Macroeconomics

ECO 481 Introduction to Mathematical Economics

ECO 483 Introduction to Mathematical Statistics

ECO 484 Regression Analysis for Econometrics

ECO 495 Master's Research in Economics

1987

ECONOMETRICS

ECONOMIC THEORY

PUBLIC ECONOMICS

SPECIAL TOPIC

SPECIAL TOPIC

SPECIAL TOPIC

1986

ECON301 ECONOMIC THEORY

ECON303 ECONOMETRICS

ECON305 MACROECONOMIC THEORY

MATH 313 MATHEMATICAL METHODS

1985

ECON201 MACROECONOMICS

ECON204 MICROECONOMICS

ECON210 QUANTITATIVE METHODS

MATH243 LINEAR ALGEBRA

MATH244 MULTIVARIATE CALCULAS

MATH246 DIFFERENTIAL EQUATIONS

OPRE202 LINEAR PROGRAMMING

1984

ECON101 INTRODUCTION TO ECONOMICS

MATH111 ALGEBRA 1

MATH112 CALCULAS

MATH113 MATHEMATICAL METHODS 1

PHIL122 PHILOSOPHY 1B

PHYS101 PHYSICS 1 PHYSICAL SCIENCES

Computing Skills

Xero, Introductory C++, Word, Excel, Access, Dreamweaver, Business Systems, Microsoft SQL

Employment History

Recent Work Experience

- **Administrator**
August 2022 – November 2022
The Admin Elf, Tauranga, New Zealand. (Supervisor: Tina Leigh.)
Payroll administrator for Waipuna Hospice.
Use MYOB IMS Payroll and Humanforce to administer payroll for 163 employees.
Send out payslips and initiate authorisation of payment of money to 163 employees.
- **Issuing Officer**
October 2020
New Zealand Electoral Commission, Tauranga, New Zealand (Supervisor: Paula Ralph.)
Issuing of voting forms to voters.
- **Driver**
June 2020 – 01 March 2021
House of Science (<https://houseofscience.nz/>), Tauranga, New Zealand
Was involved in the driving of a van and distribution of educational kits to Primary and High Schools in greater Tauranga area.
- **Interviewer (Remote / Online)**
Jan 2018 – November 2022
Key Research (<http://www.keyresearch.co.nz/>), Tauranga, New Zealand. (Supervisor: Katie Dobinson. Can no longer be contacted as has left Key Research.)
Using excellent remote communication skills, conduct telephone research interviews largely for city and town councils, gathering data to inform policy and guide government action.
Communicate regularly with coordinator and offer recommendations for improving surveys based on extensive research experience.

- **Edger**
Feb 2020 – Feb 2020
City Care (<https://www.citycare.co.nz>), Tauranga, New Zealand. (Supervisor: Adrian Giulvezan. Can no longer be contacted as has left City Care Tauranga.)
Edger.

Permanent Positions:

- **Teaching and Research**
Microeconomics, Industrial Organization, Macroeconomics and Mathematics
Norwegian School of Management (<http://www.bi.no/>),
Department of Economics, Oslo, Norway, *July 1995 – June 2005*
- **Teaching and Research (Microeconomics)**
University of New South Wales (<http://www.unsw.edu.au/>), Department of
Economics, Sydney, Australia, *July 1993 – June 1994*

Visiting Positions:

- **Research**
University of Copenhagen (<http://www.ku.dk/english/>), Department of Economics,
Copenhagen, Denmark, *Dec 2001- Jan 2002*
- **Teaching Finance for Master of Business Administration**
HEC (<http://www.hec.fr/>), Department of Economics and Finance,
Paris, France, *Apr 2001 – June 2001*
- **Consultant, Business Taxation, Teaching Public Finance**
Australian Treasury (<http://www.treasury.gov.au/>), Canberra, Australia
April 1998 – June 1998
- **Teaching and Research (Public Finance, Policy and Microeconomics)**
New Economic School (<http://www.nes.ru/>), Moscow, Russia, *April 1997 – June 1997*
- **Teaching and Research (Public Finance, Public Policy and Microeconomics)**
New Economic School (<http://www.nes.ru/>), Moscow, Russia, *April 1996 – June 1996*
- **Teaching and Research (Microeconomics and Public Policy), July 1994 – June 1995**
University of Pennsylvania (<http://www.upenn.edu/>), Department of Economics,
Philadelphia, USA.

Temporary Positions:

- **Interviewer, Key Research** (<http://www.keyresearch.co.nz>), Mt Maunganui,
Tauranga, New Zealand, 2007
- **Security Officer, Total Security**, Girven Road, Tauranga, New Zealand, 2007
- **Cold caller, Marketing firm**, Cameron Road, Tauranga, New Zealand, 2006

- **Researcher, University of Waikato** (<http://www.waikato.ac.nz>), Hamilton, New Zealand, 2005
- **Teaching Game Theory**
University of Rochester (<http://www.rochester.edu/>), Department of Economics, NY, USA, 1991
- **Teaching Microeconomics**
SUNY at Buffalo (<http://www.buffalo.edu/>), Department of Economics Summer program, NY, USA, *Summer 1987*
- **Consultant**
New Zealand Treasury (<http://www.treasury.govt.nz/>), Wellington, NZ, *November 1985 – January 1986*
- **Foreign Exchange Officer**
Westpac Bank (<http://www.westpac.co.nz/>), Wellington, NZ, *November 1984 – January 1985*

Publications

- Public Investment in Agricultural Research in New Zealand: 1990-2005, by Robin Johnson, Julian R A Manning and Frank Scrimgeour, *FPI*, Vol 3, No 1, 2006
- Information Technology and Developing Countries: Potential and Obstacles, by Brigitte Granville, Carol Leonard and Julian Manning, *Tokyo Club Papers*, N.14, 2001: 49-80.
- Budget-Constrained Search, by Julian R A Manning and Richard Manning, *European Economic Review*, Volume 41, Issue 9, December 1997: 1817-1834.
- Conference Proceedings, Australasian Econometric Society Meetings (July 1998, Canberra, Australia) Efficiency in Economies with Jurisdictions and Local Public Projects
- Conference Proceedings, Australasian Econometric Society Meetings (July 1999, Sydney, Australia) Existence of Competitive Equilibrium with a System of Complete Prices

Teaching

- Course 1: Game Theory, University of Rochester
- Course 2: Graduate Microeconomics, University of New South Wales
- Course 3: Intermediate Microeconomics, University of New South Wales
- Course 4: Public Finance, University of Pennsylvania

- Course 5: Public Policy, University of Pennsylvania
- Course 6: Graduate Microeconomics, Norwegian School of Management
- Course 7: MBA Applied Microeconomics, Norwegian School of Management
- Course 8: Industrial Organization, Norwegian School of Management, Winter 1996
- Course 9: Graduate Microeconomics, New Economic School, Spring 1996
- Course 10: Graduate Public Finance, New Economic School, Spring 1996
- Course 11: Introductory Mathematics, Norwegian School of Management, Fall 1996
- Course 12: Graduate Microeconomics Readings Course, Norwegian School of Management, Fall 1996
- Course 13: Intermediate Economics, Norwegian School of Management, Fall 1996
- Course 14: Industrial Organization, Norwegian School of Management, Winter 1997
- Course 15: Microeconomics Case Study Education, Norwegian School of Management, Winter 1997
- Course 16: Graduate Microeconomics, New Economic School, Spring 1997
- Course 17: Graduate Public Finance, New Economic School, Spring 1997
- Course 18: International Money, Norwegian School of Management, Spring 1997
- Course 19: International Trade, Norwegian School of Management, Spring 1997
- Course 20: Intermediate Microeconomics, Norwegian School of Management, Fall 1997
- Course 21: Graduate Microeconomics, Norwegian School of Management, Fall 1997
- Course 22: Mathematics Course, Norwegian School of Management, Fall 1997
- Course 23: The Roots of Business Administration, Norwegian School of Management, Winter 1998
- Course 24: Industrial Organization, Norwegian School of Management, Winter 1998
- Course 25: Economics of Information, Norwegian School of Management, Winter 1998
- Course 26: International Trade, Norwegian School of Management, Spring 1998

- Course 27: Public Finance, Australian Treasury, Summer 1998
- Course 28: Intermediate Microeconomics, Norwegian School of Management, Fall 1998
- Course 29: Mathematics Course, Norwegian School of Management, Fall 1998
- Course 30: Industrial Organization, Norwegian School of Management, Winter 1999
- Course 31: Economics of Information, Norwegian School of Management, Winter 1999
- Course 32: International Trade, Norwegian School of Management, Spring 1999
- Course 33: Mathematics Course, Norwegian School of Management, Fall 1999
- Course 34: Intermediate Microeconomics, Norwegian School of Management, Fall 1999
- Course 35: Industrial Organization, Norwegian School of Management, Winter 2000
- Course 36: Economics of Information, Norwegian School of Management, Winter 2000
- Course 37: Mathematics Course, Norwegian School of Management, Fall 2000
- Course 38: Introduction to Games and Information, Norwegian School of Management, Fall 2000
- Course 39: Intermediate Microeconomics, Norwegian School of Management, Winter 2001
- Course 40: Economics of Information, Norwegian School of Management, Winter 2001
- Course 41: MBA Finance, HEC, Spring 2001
- Course 42: Mathematics Course, Norwegian School of Management, Fall 2001
- Course 43: Introduction to Games and Information Course, Norwegian School of Management, Winter 2002
- Course 44: Economics of Information Reading Course, Norwegian School of Management, Winter 2002
- Course 45: Makeup Exam for Intermediate Microeconomics, Norwegian School of Management, Winter 2002

- Course 46: Introduction to Games and Information, Norwegian School of Management, Spring 2003

Conferences

- Mid-Western Meetings (1992, Michigan State University) Oates Decentralisation Theorem: Truth and Consequences
- Mid-Western Meetings (1992, University of Pittsburgh) Local Public Goods: First Best Allocations and Supporting Prices
- SUNY Buffalo, Cornell, Rochester Theory Conference (1992) Local Public Goods: First Best Allocations and Supporting Prices
- Regional Science Association Meetings International (November 1993, Houston, Texas) Oates Decentralisation Theorem: Truth and Consequences
- Twelfth Economic Theory Workshop (February 1994, Hobart, Tasmania) Efficiency in Economies with Jurisdictions and Local Public Projects
- Summer Meetings of the Econometric Society (June 1994, Quebec City, Quebec, Canada) Public Goods and the Oates Decentralisation Theorem
- 2nd International Meeting of the Society for Social Choice and Welfare (July 1994, Rochester, New York) Local Public Goods: First Best Allocations and Supporting Prices
- Winter Meetings of the Econometric Society (January 1995, Washington D.C., USA) Existence with a System of Complete Prices
- Conference on Markets and Games in Honour of Robert Aumann (October 1995, Fields Institute, Toronto, Canada) Efficiency in Economies with Jurisdictions and Local Public Projects
- Regional Science Association International Meetings (November 1995, Cincinnati, USA) Local Public Goods: First Best Allocations and Supporting Prices
- Winter Econometric Society Meetings (January 1996, San Francisco, USA) Local Public Goods: First Best Allocations and Supporting Prices
- Social Choice and Welfare Meetings (June 1996, Maastricht, The Netherlands) Local Public Goods: First Best Allocations and Supporting Prices
- European Econometric Society Meetings (August 1996, Istanbul, Turkey) Local Public Goods: First Best Allocations and Supporting Prices
- Workshop on Mathematics and Economics (October 1996, Department of Mathematics, University of Oslo, Oslo, Norway) The Pricing of Local Public Projects
- Workshop on Economic Theory (December 1996, Department of Economics,

University of Kobenhavn, Kobenhavn, Denmark) Local Public Goods: First Best Allocations and Supporting Prices

- Winter Econometric Society Meetings (January 1997, New Orleans, USA) Efficiency in Economies with Jurisdictions and Local Public Projects
- Australasian Econometric Society Meetings (July 1997, Melbourne, Australia) Local Public Goods: First Best Allocations and Supporting Prices
- Australasian Econometric Society Meetings (July 1998, Canberra, Australia) Efficiency in Economies with Jurisdictions and Local Public Projects
- Australasian Econometric Society Meetings (July 1999, Sydney, Australia) Existence of Competitive Equilibrium with a System of Complete Prices

Sessions Chaired

- Regional Science Association International Meetings (November 1995, Cincinnati, USA)
- Australasian Econometric Society Meetings (July 1997, Melbourne, Australia)

Discussant

- Regional Science Association International Meetings (November 1995, Cincinnati, USA)
- European Finance Association Meetings (August 1996, Oslo, Norway) *Corporate Risk Management and Optimal Hedging Disclosure*, by Clara C. Raposo of London Business School
- European Finance Association Meetings (August 1996, Oslo, Norway) *The Dynamics of Corporate Debt Forgiveness and Contract Renegotiation* by Pierre Mella-Barral
- Winter Econometric Society Meetings (January 1997, New Orleans, USA) *Local Public Goods: First Best Allocations and Supporting Prices* Alain Venditti, CNRS and GREQAM

University Presentations

- Division of Humanities and Social Sciences, California Institute of Technology, July 1993, Local Public Goods: First Best Allocations and Supporting Prices
- Department of Economics, Australian National University, September 1993, Local Public Goods: First Best Allocations and Supporting Prices
- Department of Economics, University of Virginia at Charlottesville, November 1993, Local Public Goods: First Best Allocations and Supporting Prices

- Department of Economics, Virginia Polytechnic Institute and State University, November 1993, Local Public Goods: First Best Allocations and Supporting Prices
- Norwegian School of Management, Sandvika, Norway, March 1995, Local Public Goods: First Best Allocations and Supporting Prices
- Department of Economics, University of Oslo, June 1996, Local Public Goods: First Best Allocations and Supporting Prices
- Stockholm School of Economics, November 1996, Local Public Goods: First Best Allocations and Supporting Prices
- Department of Economics, University of Canterbury, July 1997, Local Public Goods: First Best Allocations and Supporting Prices
- Department of Economics, University of Victoria, July 1997, Local Public Goods: First Best Allocations and Supporting Prices
- Department of Economics, University of Auckland, July 1997, Local Public Goods: First Best Allocations and Supporting Prices

Thesis Supervision

- MSc Thesis "*Tax incentives, before and after the tax reforms, in Norway and Sweden*" by Runar Elvsborg supervised jointly with John Christian Langli
- MSc Thesis "*Oil Extraction Programs: A Linear Quadratic Approach*" by Dagfinn Rime supervised jointly with David Smith

References

- Peter Huang, Lecturer, Department of Finance, University of Waikato, E-mail: peter.huang@waikato.ac.nz, Phone: +64 7 837 9407.
- Tina Leigh, Supervisor, The Admin Elf, E-mail : accounts@theadminelf.nz, Mobile : +64 (0) 21 136 3762.
- Paula Ralph, Supervisor, Electoral Commission, E-mail : contact@paularalph.com, Mobile: +64 (0) 27 252 9139.